

# Newsletter

February 25, 2022

**Gill Insurance Service, Inc.**  
**515 “F” Street, P.O. Box 576**  
**Fairbury, NE 68352**

**Phone: 402-729-5157**  
**www.gillinsurance.net**  
**office@gillinsurance.net**

## 2022 CROP INSURANCE

Last year I was looking forward to 2021 hoping we could get Covid under control, and as of the start of 2022 that finally seems to be the case. Now we are dealing with Russia invading Ukraine and creating a whole new atmosphere of uncertainty, which is affecting our grain markets.

We are also dealing with very dry conditions, high input cost and high grain prices, all of which create a lot of exposure and risk for our farmers this year. You need to review your coverage levels, etc. to make sure you have enough coverage for what is at risk!

**Remember March 15<sup>th</sup> is the deadline for making changes to your crop insurance!**

## 2022 SPRING PRICE

February is the month your spring prices and bushel guarantees are being determined. As of Friday (February 25th) the average spring price for corn is \$5.90 and the soybean price is \$14.34. The final average price will be set at the end of February and we will post those prices on our website noted at the top of the newsletter.

## IMPORTANT MPC I DATES - NEBRASKA

Sales Closing Date ..... March 15  
Policy Changes Deadline ..... March 15  
2021 Production Reporting Deadline .... April 29  
2022 Acreage Reporting Deadline ..... July 15  
End of Insurance Period ..... Dec. 10  
SCO (Supplemental Coverage Option) ..... March 15

## MPC I PLANTING DATES - NEBRASKA

Corn:            Earliest Plant Date: 4/10  
                    Final Plant Date: 5/25

Soybeans:      Earliest Plant Date: 4/25  
                    Final Plant Date: 6/10

GSorg:          Earliest Plant Date: 4/16  
                    Final Plant Date: 6/15

*\*Late Planting Period is 20 days after the Final Plant Date. If planted during the Late Planting Period, there will be a 1% reduction in coverage for each day after the Final Plant Date.*

## **SOD BUSTING / LAND COMING OUT OF CRP**

With increased grain prices farmers usually show more interest in breaking of sod and farm ground possibly coming out of CRP. Always let us know if you have either of these situations so we can adjust accordingly. Here are some of the guidelines!

Sod busting applies when more than 5 acres in the county are tilled.

- Native sod acreage is uninsurable the first year
- Must be insured for the next 3 years. The premium subsidy will be reduced 50% and the guarantee will be 65% of the county average for bushels. (In past years you could break up to 5 acres each year with no effect on coverage, but now acres will be added together each year and when they total 5 acres the sod busting rules will apply.)
- Production must be kept separate on these acres.

The first year ground comes out of CRP you must report acres separately and keep your production separate. The yield base will be 100% of the county average for the first year, and then averaged into any existing unit average for the crop planted after one year.

## **REPLANTING**

You still must replant a minimum of 20 acres or 20% of the unit's total acres for replant to apply. The adjuster must be contacted before you replant to verify replant payment.

If replant is during the last 10 days of the late plant period and it is determined it is not

practical to replant, no replant payment will be made, and coverage continues based on the initial plant date.

No replant payment if the crop is planted prior to the earliest plant date, which is April 10 for corn and April 25 for soybeans.

## **AD-1026**

Remember you must have an AD-1026 Form on file with the FSA office for 2022 to be eligible for the premium subsidy.

## **PERSONAL STATUS CHANGES BEFORE MARCH 15, 2022**

We must be notified of personal status changes due to marriage, divorce, death, etc. so we can change your policy accordingly. Entity changes, such as creating trusts, incorporating, etc. must also be reported by March 15<sup>th</sup>.

Remember **grain must be marketed in the same name as the named insured on the policy**, and you must also be signed up at the FSA using the same name.

## **MPCI CLAIMS**

Reporting claims timely is very critical! MPCI guidelines say claims should be turned in within 72 hours when obvious damage is found (such as wind and hail) or 15 days after harvest or the end of the insurance period (which is Dec. 10<sup>th</sup>) for revenue claims. You can always report a possible claim, and if it turns out there is no payable claim we can have the claim withdrawn. That way if there is a claim it is reported timely! In order for our adjuster to work your claim you will need your elevator load summary sheets with each load

marked as to which farm it came from, with irrigated and non-irrigated loads marked accordingly.

If you have grain from last year in a bin we must have an adjuster determine how many bushels are in the bin before you dump the new crop on top of the old crop in storage. Also, if you commingle different units into a bin, you need to mark where each unit level is on the outside of the bin so the adjuster can get measurements for bushel determination for each unit. We can also use load wagon printouts with unit verification marked on the load wagon printout.

**You should contact us if you think you may be in a loss situation** and we can walk you through what you need to do for your claims process.

## **ACREAGE REPORTING ACCURACY**

**YOUR ACREAGE REPORT IS THE MOST IMPORTANT INFORMATION YOU WILL REPORT ALL YEAR!**

Please review your acres on your *Schedule of Insurance* carefully and verify they are correct. Review all forms you receive from us and from the insurance company for accuracy also.

## **NEVER DESTROY ACRES**

Don't destroy any acreage, or use it in any way, other than what was originally intended, without notifying us first (this includes silage acres). An adjuster will need to appraise and release the acreage before it is destroyed if you want to be paid on a claim.

## **CROP HAIL / WIND**

Wind continued to create more damage to corn than hail last year, and with the trend of severe storms due to climate change I recommend you add wind coverage to your hail policy!

Remember the wind endorsement must be in place by June 15<sup>th</sup>! Also keep in mind your wind coverage has no deductible, and corn must be up to the 10 leaf stage for coverage to be in effect!! We can still do hail coverage after June 15<sup>th</sup>. Cash discounts are 3% if paid by August 30<sup>th</sup>.

## **PREMIUM BILLING FOR MPC**

Premium will be due August 15<sup>th</sup> for spring crops. You have until the end of September to pay without any interest. If the company doesn't receive payment before October 1 then interest will be added for September.

## **KEEPING YOUR CROP INSURANCE LOCAL**

I encourage you to work with a local agent to not only make doing your insurance easier, but you also help keep our resident agencies and economy thriving. Naturally I hope the local agency you choose is Gill Insurance. So if you or someone associated with your farming operation is going out of the area for coverage, encourage them to stay local, as you will be better served and you will help to keep our local economy prospering.

## **FINAL THOUGHTS**

As I stated at the beginning of this letter, 2022 looks like it will be another challenging year with the extremely dry fall and winter, high input cost and volatile grain prices with the uncertainty of the outcome with Russia, and the effect these issues will continue to have on our grain prices and input cost! With so much at risk you need to review your policy to make sure you have adequate coverage in place for the protection of your farming operation!

Remember March 15<sup>th</sup> is the final date to make changes, submit new applications or transfer existing policies. We are here to help review your coverages and answer any questions, so don't hesitate to contact us for any needs you may have!

**Thank you** for your confidence in Gill Insurance! I want you to know how much I appreciate your business, and I look forward to working with you again this year!!

*Mick Gill*